



## eHealth Exchange Participation Fee Schedule

### 1. Network Participation Component

Annual Revenue <sup>1</sup> of Health System, HIO, or Other Provider	Annual Network Participation Fee*
> \$500 Million	\$27,000
\$100 Million to less than \$500 Million	\$25,000
\$10 Million to less than \$100 Million	\$19,000
\$1 Million to less than \$10 Million	\$11,000
Less than \$1 Million	\$5,000

<sup>1</sup>eHealth Exchange Network Participation fees are based upon a Participant's annual healthcare revenue. For governmental agencies and non-profit organizations, Annual Network Participation fees are based upon annual operating expense instead of revenue. Content testing fees are bundled with the annual Network Participation fee.

\*No change for Anchor Participants through 2020

Annual Revenue <sup>2</sup> or Represented Annual Revenue of Payers & Vendors	Annual Network Participation Fee
>\$10 billion	\$400,000
\$2.5-10 billion	\$200,000
\$1.5-2.5 billion	\$160,600
\$1-1.5 billion	\$132,000
\$700-999 million	\$109,175
\$500-699 million	\$99,550
\$250-499 million	\$81,125
\$150-249 million	\$68,200
\$100-149 million	\$56,100
\$75-99 million	\$41,800
\$50-74 million	\$34,100
\$25-49 million	\$28,325
\$10-24 million	\$20,900
\$5-9 million	\$14,575
\$2-4 million	\$9,350
<\$2 million	\$6,750

<sup>2</sup> "Annual Revenue" is annual revenue from the most recently complete calendar year, and specifically healthcare revenue for those organizations operating in different industry sectors.

### 2. Hub Technology Component (In addition to Network Participation Component)

Annual Hub Fees to Exchange Within eHealth Exchange Network		
Participant Type	Fee to Respond to Queries Routed Through the Hub	Fee to Initiate Queries Routed Through the Hub
Health Systems, HIOs, & Other Providers Operating in < 5 States	\$0 <sup>4</sup>	\$0 <sup>4</sup>
Health Systems, HIOs, & Other Providers Operating in 5 or More States with Annual Revenue <sup>3</sup> or Expenses <sup>3</sup> Under \$500M	\$0 <sup>4</sup>	\$0 <sup>4</sup>
Health Systems, HIOs, & Other Providers Operating in 5 or More States with Annual Revenue <sup>3</sup> or Expenses <sup>3</sup> Between \$500M - \$3B	\$0 <sup>4</sup>	\$60,000 Annually (In addition to Annual Network Participation Fee)
Health Systems, HIOs, & Other Providers Operating in 5 or More States with Annual Revenue <sup>3</sup> or Expenses <sup>3</sup> Over \$3B	\$0 <sup>4</sup>	\$110,000 Annually (In addition to Annual Network Participation Fee)
Payers and Vendors Retrieving < 500K Documents Annually	\$0 <sup>4</sup>	\$150,000 Annually (In addition to Annual Network Participation Fee)
Payers and Vendors Retrieving 500K to 999K Documents Annually	\$0 <sup>4</sup>	\$250,000 Annually (In addition to Annual Network Participation Fee)
Payers and Vendors Retrieving > 1M Documents Annually	\$0 <sup>4</sup>	\$400,000 Annually (In addition to Annual Network Participation Fee)

<sup>4</sup>Included in Annual Network Participation Fee

<sup>3</sup>Based upon a Participant's annual healthcare revenue. For governmental agencies and non-profit organizations, annual network participation fees are based upon annual operating expense instead of revenue.

**3. Carequality Component (In addition to Network Participation & Hub Technology Components)**

Annual Health System, HIO, or Other Providers' Carequality Fee to Exchange With Carequality-Enabled Networks via eHealth Exchange <sup>5</sup>	
Annual Revenue (or Annual Operating Expense for Government & Non-Profits)	Applies to Health Systems, HIOs, and other providers not already connected with Carequality who do not opt-out of Carequality connectivity:
> \$500 Million	\$13,500
\$100 Million to less than \$500 Million	\$12,500
\$10 Million to less than \$100 Million	\$9,500
\$1 Million to less than \$10 Million	\$5,500
Less than \$1 Million	\$2,500

<sup>5</sup>Interoperability with Carequality will be available after the eHealth Exchange onboards to Carequality. This will happen after the current version of the Data Use and Reciprocal Support Agreement (DURSA) is amended. The eHealth Exchange has been working diligently to amend the DURSA and hopes to have that completed by mid-2019. eHealth Exchange Participants will not incur any fees related to Carequality until the eHealth Exchange has onboarded to Carequality.

Annual Vendors' & Payers' Carequality Fee to Exchange With Carequality-Enabled Networks via eHealth Exchange <sup>6</sup>	
Annual Revenue (or Annual Operating Expense for Government & Non-Profits)	Applies to Vendors & Payers not already connected with Carequality who do not opt-out of Carequality connectivity:
>\$10 billion	\$200,000

Annual Vendors' & Payers' Carequality Fee to Exchange <u>With</u> Carequality-Enabled Networks via eHealth Exchange <sup>6</sup>	
Annual Revenue (or Annual Operating Expense for Government & Non-Profits)	Applies to Vendors & Payers not already connected with Carequality who do not opt-out of Carequality connectivity:
\$2.5-10 billion	\$100,000
\$1.5-2.5 billion	\$80,300
\$1-1.5 billion	\$66,000
\$700-999 million	\$54,588
\$500-699 million	\$99,550
\$250-499 million	\$81,125
\$150-249 million	\$68,200
\$100-149 million	\$28,050
\$75-99 million	\$24,050
\$50-74 million	\$17,050
\$25-49 million	\$14,163
\$10-24 million	\$10,450
\$5-9 million	\$7,288
\$2-4 million	\$4,675
<\$2 million	\$3,375

<sup>6</sup>Interoperability with Carequality will be available after the eHealth Exchange onboards to Carequality. This will happen after the current version of the Data Use and Reciprocal Support Agreement (DURSA) is amended to allow the Coordinating Committee to sign the Carequality Connected Agreement. The eHealth Exchange has been worked diligently to amend the DURSA and hopes to have that completed by mid-2019. eHealth Exchange Participants will not incur any fees related to Carequality until the eHealth Exchange has onboarded to Carequality.

### Participants' Testing Fees

Participant testing fees apply to every organization onboarding for the first time to the eHealth Exchange and may apply if an existing Participant changes vendors or makes substantial changes to its system once in production as detailed in the Participant Testing Agreement. Multiple testing fees may apply if multiple systems / connection points exist.

1. Smoke Test Cases	\$11,000
2. Security Test Cases	\$8,000 (Not required for Applicants using Validated Products listed at <a href="https://ehealthexchange.org/testing-program/validated-products">https://ehealthexchange.org/testing-program/validated-products</a> )
3. Content Testing	Included in Annual Network Participation fee

### Additional Participant Testing Fees:

Timeframe Extension (beyond 60 days)	15% of testing fee
Retest Fee (per test result)	\$2,000

**Gateway Vendors' Testing Fees:**

Vendors seeking to validate their solution so their Participant customers can connect to the eHealth Exchange faster, easier, and cheaper pay \$34,000 for Product Testing which includes testing content.