

## 1 WHAT'S CHANGING?

Beyond exchanging with the eHealth Exchange's 270+ health systems, federal agencies, providers and provider collaboratives, the eHealth Exchange (eHx) will also provide Participants the **optional** ability to also exchange with Carequality's 20+ networks (e.g. the AthenaNet network, the eClinicalWorks network, CommonWell and many other eHealth Exchange peer networks).

*If you do **not** notify [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org) by 3/31/2020, your organization will be connected to the 20+ Carequality networks on 4/1/2020, and your organization will be charged the fees described below.*

## 2 WHAT'S CAREQUALITY?

Carequality is a framework, a library of technical and policy agreements, plus a governing structure enabling independent health data networks to exchange patient data. Similar to how the telecommunications industry has a behind the scenes framework allowing Verizon mobile phone users to communicate with T-Mobile and AT&T users, Carequality provides the policies and governance enabling providers on the CommonWell network to exchange with providers on the AthenaNet, Epic CareEverywhere and eHealth Exchange networks.

*Carequality is **not** a network like the eHealth Exchange, CommonWell or AthenaNet.*

## 3 WHO EXCHANGES VIA CAREQUALITY?

Just as your organization exchanges within the eHealth Exchange network, other providers and healthcare organizations may have chosen to exchange within the AthenaNet network, the eClinicalWorks network, the CommonWell network or other networks. Your organization has a choice to exchange with the 20+ Carequality-enabled networks. Other providers and healthcare

organizations also have a choice regarding whether they want to exchange with the 20+ Carequality-enabled networks.

---

*To identify who exchanges via Carequality, visit <https://carequality.org/active-sites-search>. The eHealth Exchange has no additional information regarding who exchanges with the Carequality framework.*

---

#### 4 WHY IS THE eHEALTH EXCHANGE PROVIDING THE OPTION TO EXCHANGE WITH CAREQUALITY?

The eHealth Exchange is providing the option to exchange with the 20+ Carequality networks to expand your reach and reduce your connectivity costs. This is a simple, inexpensive solution to exchange patient information with healthcare organizations who are not part of the eHealth Exchange network but who exchange within other networks such as Carequality-enabled networks

---

*Your organization could have a single point of entry to connect nationwide*

---

#### 5 IF I CHOOSE TO CONNECT TO CAREQUALITY, MAY I SELECTIVELY EXCHANGE WITH ONLY A PORTION OF CAREQUALITY?

If your organization chooses to exchange with Carequality for Treatment, your organization may not discriminate with others using Carequality for Treatment. You must exchange with all others exchanging via Carequality for Treatment.

#### 6 IF I CHOOSE TO CONNECT TO CAREQUALITY, HOW MUCH ADDITIONAL VOLUME SHOULD MY IT TEAM EXPECT?

If your organization chooses to exchange with Carequality, your IT team should expect additional network traffic. At this time, the eHealth Exchange does not know exactly how much that volume increase will be; however, our team is proactively working with participants to create estimations

and develop ways to ease any burden to systems. Also, please remember that other healthcare organizations leveraging Carequality will only be querying your organization for specific patients they believe have likely been treated at your organization.

## 7 IF I CHOOSE TO CONNECT TO CAREQUALITY, WHAT ADDITIONAL TERMS WOULD MY ORGANIZATION BE BOUND TO?

If your organization exchanges with Carequality via the eHealth Exchange, your organization will be legally bound by the Carequality Connection Terms (<https://carequality.org/resources>) on 4/1/2020 or whenever your organization is connected.

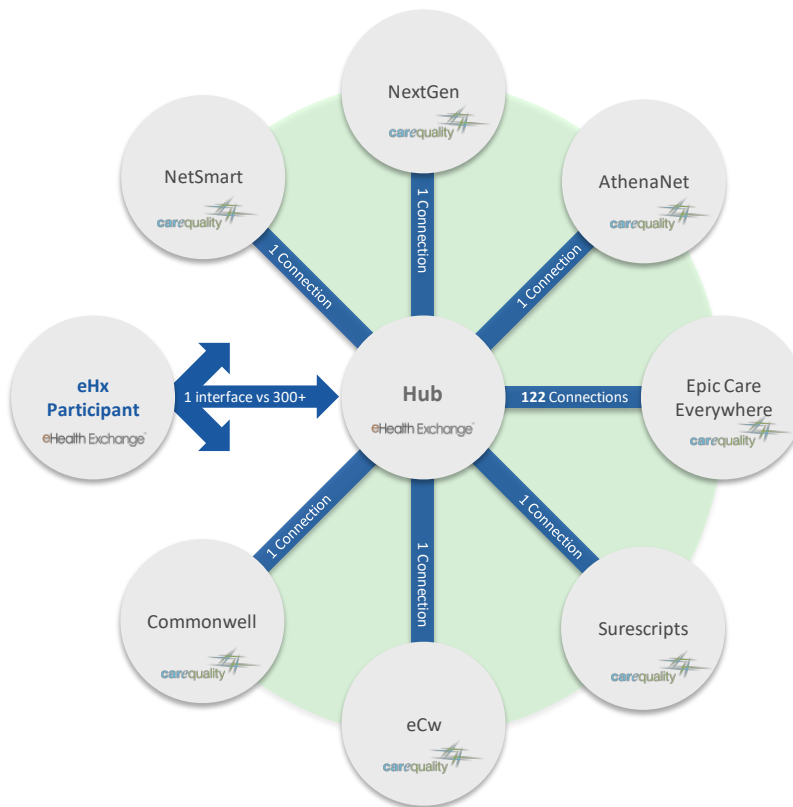
## 8 IF I CHOOSE TO CONNECT TO CAREQUALITY, MAY MY ORGANIZATION CONNECT BEFORE APRIL 1?

If your organization exchanges with Carequality via the eHealth Exchange, your organization may connect in February or March as an early adopter.

## 9 HOW WOULD THE EHEALTH EXCHANGE CONNECT MY ORGANIZATION TO CAREQUALITY?

Unless you ask [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org) by 3/31/2020 to not connect your organization to the 20+ Carequality networks, your Hub connection will connect your organization to the 20+ Carequality networks on 4/1/2020.

**Your Hub Connection Facilitates Carequality Exchange**



## 10 HOW MUCH WILL THE HUB COST MY ORGANIZATION?

Unless you ask [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org) by 3/31/2020 to not connect your organization to the 20+ Carequality networks, your Hub connection will connect your organization to the 20+ Carequality networks on 4/1/2020, and your organization will be charged the fees below.

The eHealth Exchange is absorbing most of the significant expense to setup connectivity and then cover ongoing transaction expenses. To minimize adoption impediments, if your organization connects with Carequality via the eHealth Exchange, it will be charged the discounted fees listed below beginning on 4/1/2020. These fees are in addition to fees paid today to exchange within the eHealth Exchange network. A separate fee schedule applies to Federal agencies.

Annual Health System, HIO, or Other Providers' Fee to Exchange <u>With</u> Carequality-Enabled Networks via eHealth Exchange	
Annual Revenue (or Annual Operating Expense for Government & Non-Profits)	Applies to Health Systems, HIOs, and other providers not already connected with Carequality who do not opt-out of Carequality connectivity:
> \$500 Million	\$13,500
\$100 Million to less than \$500 Million	\$12,500
\$10 Million to less than \$100 Million	\$9,500
\$1 Million to less than \$10 Million	\$5,500
Less than \$1 Million	\$2,500

Annual Vendors' & Value-Based Care Organizations' Fee to Exchange <u>With</u> Carequality-Enabled Networks via eHealth Exchange	
Annual Revenue (or Annual Operating Expense for Government & Non-Profits)	Applies to Vendors & Payers not already connected with Carequality who do not opt-out of Carequality connectivity:
>\$10 billion	\$200,000
\$2.5-10 billion	\$100,000
\$1.5-2.5 billion	\$80,300
\$1-1.5 billion	\$66,000
\$700-999 million	\$54,588
\$500-699 million	\$99,550
\$250-499 million	\$81,125
\$150-249 million	\$68,200
\$100-149 million	\$28,050
\$75-99 million	\$24,050
\$50-74 million	\$17,050
\$25-49 million	\$14,163
\$10-24 million	\$10,450
\$5-9 million	\$7,288
\$2-4 million	\$4,675
<\$2 million	\$3,375

## 11 WHAT DO I NEED TO DO & WHEN?

Please notify [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org) by 3/31/2020 if your organization does not wish to exchange with the 20+ Carequality networks via the eHealth Exchange on 4/1/2020. If your organization chooses to connect with Carequality via the eHealth Exchange, you do not need to do anything.

---

*If you do not respond, your organization will be connected to the 20+ Carequality networks, and your organization will be charged the fees described.*

---

Unless you ask [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org) by 3/31/2020 to not connect your organization to the 20+ Carequality networks, your Hub connection will connect your organization to the 20+ Carequality networks on 4/1/2020, and your organization will be charged the fees described.

## 12 WHAT IF MY ORGANIZATION CHANGES ITS MIND?

No problem. If your organization notifies [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org) by 3/31/2020 it does not wish to exchange with the 20+ Carequality networks via the eHealth Exchange, and it later changes its mind, simply notify [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org).

Or, if your organization does nothing and is connected to Carequality on 4/1/2020 and later decides it no longer desires to exchange with Carequality, simply notify [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org).

## 13 WHAT SHOULD I DO IF MY ORGANIZATION IS ALREADY CONNECTED TO CAREQUALITY?

Please notify [administrator@ehealthexchange.org](mailto:administrator@ehealthexchange.org) by 3/31/2020 if your organization does not choose to exchange with the 20+ Carequality networks via the eHealth Exchange on 4/1/2020. If your organization chooses to connect with Carequality via the eHealth Exchange, you do not need to do anything.

**14 HOW MIGHT THE CONSIDERATIONS OF EXCHANGING BE SUMMARIZED?**

Benefits	Additional Considerations
<p>Beyond connecting to the eHealth Exchange’s 200 health systems, 61 state &amp; regional HIEs, 3 dialysis providers, and 4 federal agencies, you have the option of also exchanging with Carequality’s 20+ networks to expand your reach to additional acute care, ambulatory, behavioral health and other connections.</p>	<p>Additional eHealth Exchange fees to connect to Carequality via the eHealth Exchange</p>
<p>Your single Hub connection will connect you not only to eHealth Exchange Participants, but also to 20+ diverse Carequality networks.</p>	<p>If your organization chooses to exchange with Carequality, your IT team should expect additional network traffic. At this time, The eHealth Exchange does not know exactly how much that volume increase will be; however, our team is proactively working with participants to create estimations and develop ways to ease any burden to systems. Other healthcare organizations leveraging Carequality will only be querying your organization for specific patients they believe have likely been treated at your organization.</p>
<p>It improves patient care by increasing the number of well-coordinated care transitions.</p>	
<p><b>No Selective Exchange for Treatment</b></p> <p>If your organization exchanges within Carequality for Treatment, others exchanging within Carequality for Treatment may <u>not</u> discriminate against you for Treatment.</p>	<p><b>No Selective Exchange for Treatment</b></p> <p>If your organization exchanges within Carequality for Treatment, your organization may <b>not</b> discriminate with others using Carequality for Treatment. You must exchange with all others exchanging via Carequality for Treatment.</p>
	<p>If your organization exchanges with Carequality via the eHealth Exchange, your organization will be legally bound by the <b>Carequality Connection Terms</b> (<a href="https://carequality.org/resources">https://carequality.org/resources</a>) on 4/1/2020 or whenever your organization is connected.</p>

## 15 HOW CAN I OBTAIN ADDITIONAL INFORMATION?

How	When	Where
1 Visit Carequality Web Site	Any time	<a href="https://carequality.org">https://carequality.org</a>
2 Monthly Participant Web Meetings	Typically, the 3rd Thursday of Each Month at 1 pm ET	<a href="https://ehealthexchange.org/events">https://ehealthexchange.org/events</a>
3 Email	Any time if you have a specific question	<a href="mailto:administrator@ehealthexchange.org">administrator@ehealthexchange.org</a>