# Talking Turkey About TEFCA

Exploring the 'meaty' areas moving forward



Michael Marchant
Director, Digital Applications
Sutter Health



### **TEFCA and QHINs for the Win!**

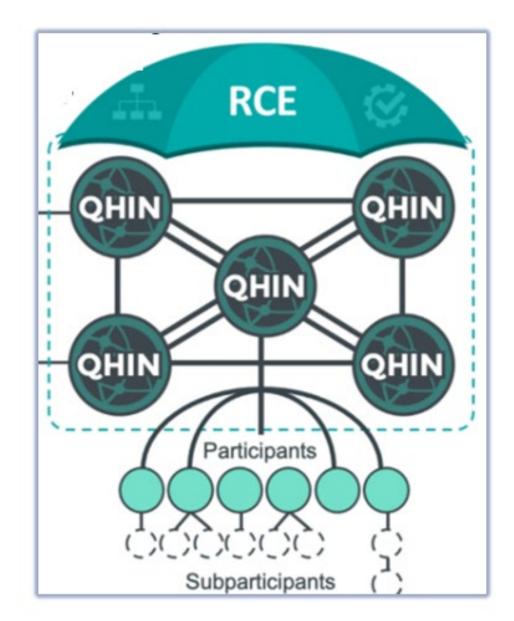
TEFCA establishes a standardized framework for nationwide secure health data interoperability, attempting to simplify health information exchange.

### Authorized Exchange Purposes

TEFCA proposed to support six exchange purposes including: Treatment, IAS, Public Health (eCR), Operations, Payment, and Government Benefits Determination.

### Role of QHINs

Qualified Health Information Networks (QHINs) act as hubs onboarding and connecting participants while enabling secure data exchange for the approved PoU.

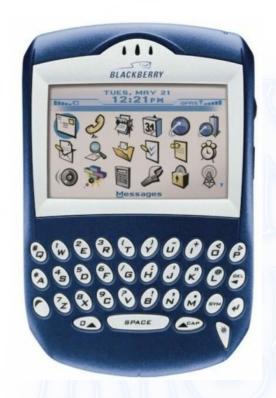


### Interoperability Evolution

Private / Closed / Clearinghouse



**Existing National Networks** 

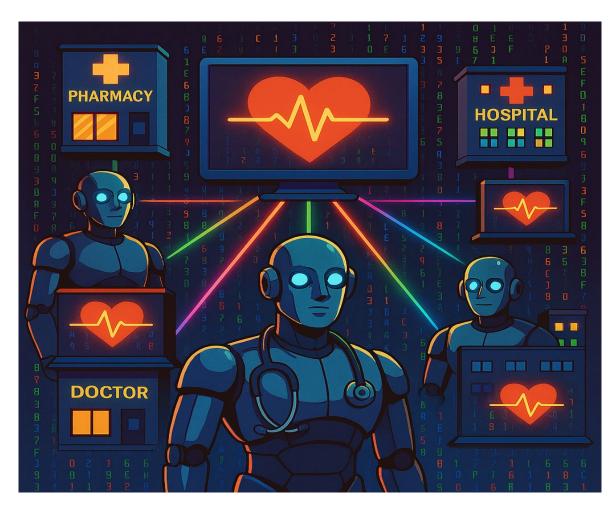


**TEFCA** 

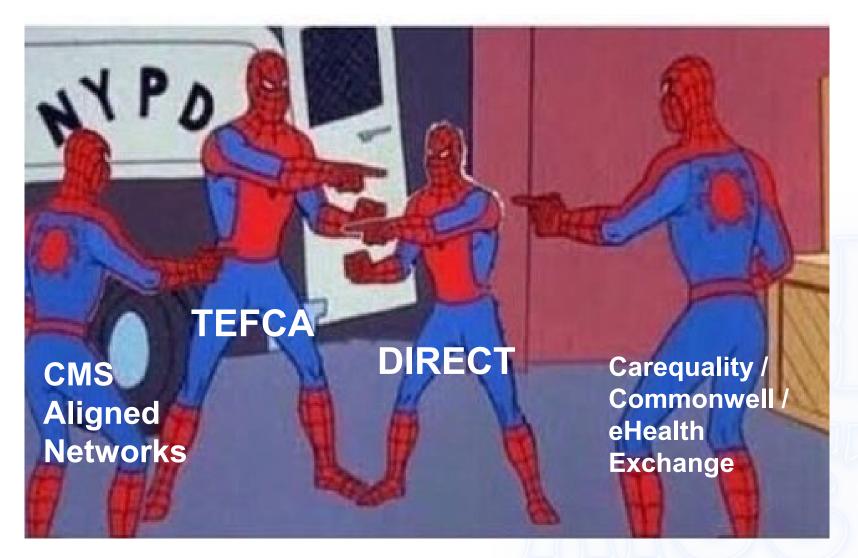


### Challenging questions that impact the future!?!





### What is a CMS Aligned Network?





### **CMS Aligned Networks – Causing Confusion**

### Overlap and Duplication with Existing Frameworks:

CMS Aligned Networks are seen as duplicating TEFCA, Carequality, and CommonWell, causing confusion on integration, potential fragmentation, and value over existing investments like Meaningful Use.

#### Insufficient Technical Details:

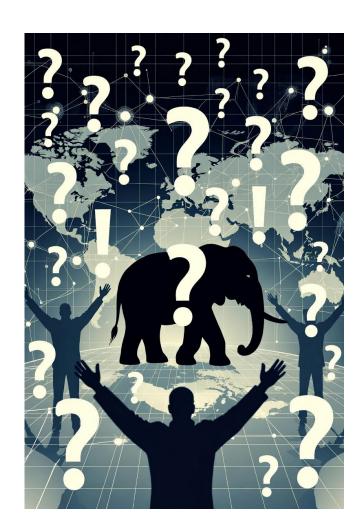
Lack of public docs on workflows, standards (e.g., IHE/FHIR), restrictions, and timelines fuels skepticism, especially with Q1 2026 rollout targets versus established frameworks.

### Ambiguous Stakeholder Roles:

Voluntary participation and shared compliance blur responsibilities—networks handle connectivity, but payers/providers/vendors manage the rest, with optional TEFCA alignment complicating accountability.

### Adoption and Implementation Barriers:

Circular onboarding, unresolved fees/reciprocity/HIPAA issues, and low TEFCA uptake raise doubts on viability by 2027, risking resource diversion from current interoperable systems.



### Insurance Companies don't provide treatment, therefore should not participate in TEFCA Treatment Exchange!







eHealth Exchange

#### **U Can't Touch This!**

### Misalignment with Treatment Purpose:

Insurers don't treat patients, so including them in TEFCA's "treatment" exchange undermines its focus on provider-only care coordination, diluting clinical priorities.

#### Conflicts of Interest and Misuse:

Payers' incentives for audits/denials foster adversarial use; e.g., UnitedHealth's Aldriven claim denials via data mining could enable "fishing" for rejections, eroding trust and delaying care

### Privacy and Security Risks:

Broad payer access heightens breach vulnerabilities in TEFCA's network, exposing PHI to threats without adequate patient controls

### Erosion of Safeguards and Consent:

TEFCA's lack of opt-outs allows payer overreach in non-treatment uses like underwriting, risking PHI over-sharing and skirting HIPAA's "minimum necessary" rule.



## TEFCA would be considered a failure if PoU's beyond IAS / Treatment are not implemented?





### It's a Failure!?!?

### Massive Opt-Out by Stakeholders:

Without payment/operations PoU, payers and some hospitals may not join—TEFCA becomes a ghost town, missing the 2027 nationwide mandate.

### Data Silos Stay Forever:

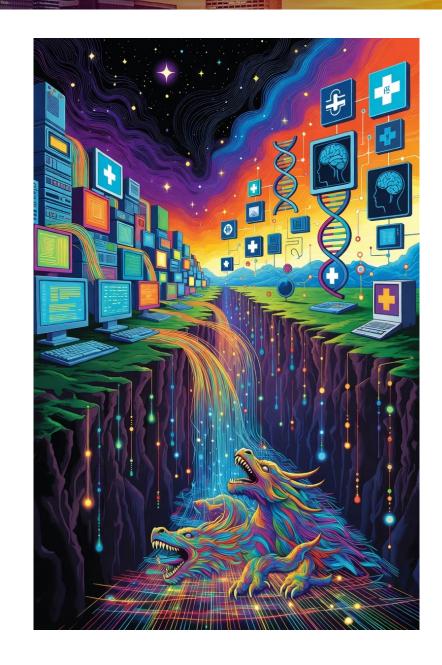
No public health, research, or billing flows = same old fragmentation, defeating the Cures Act and wasting \$30B+ in prior interoperability spend

### Security Chaos:

Half-in rules create a confusing patchwork—stricter than HIPAA in spots, weaker in others—driving breaches and lawsuits.

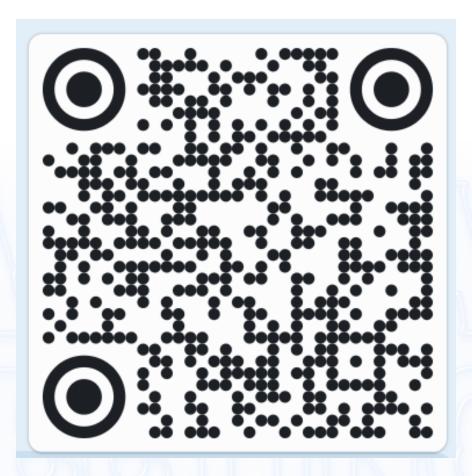
### Zero ROI, Total Collapse:

\$300B annual savings vanish when admin workflows stay manual; participants abandon ship, regulators pull funding, TEFCA dies by 2028.



## Treatment (Big T) should be limited to 1 Patient, 1 Encounter and 1 (or more) licensed clinicians?





### **Not My Patients Data!**

TEFCA should narrow "treatment" to only licensed-provider clinical based exchanges.

#### Fraud Prevention:

Broad scope invites bad actors to fake patient requests under HITECH, risking unauthorized data access. Narrowing mandates vetted providers and purpose codes for secure exchanges.

### Interoperability Alignment:

Wider definitions clash with FHIR standards (§ 170.215), hindering API adoption and innovation. Focus on patient-centric FHIR ensures standardized, equitable nationwide sharing.

### Enhanced Security and Trust:

Expansive access amplifies breach risks in high-volume networks. Limiting to verified clinical exchanges among QHINs builds mutual trust and voluntary participation.

### Simplified Operations:

Broad terms complicate enforcement and SOPs, causing care disruptions. Clinical focus provides clear guidelines for scalable implementation without industry overload.



### Questions / Comments / Thoughts?

### THANK YOU!!

# Michael Marchant Director, Digital Applications Sutter Health

Michael.Marchant@Sutterhealth.org 916 889 4591

https://www.linkedin.com/in/michaelmarchant/



eHealth Exchange

Q&A

Thank you for your participation.